



Moving Expertise Leads to Repeat Customers

JP Morgan Chase Selects UMC for Bear Stearns Consolidation

The Company: JP Morgan Chase & Co

A leading global financial services firm, operating in more than 60 countries with more than 200,000 employees, JP Morgan Chase & Co. services millions of U.S. consumers and manages the world's most prominent corporate, institutional, and government clients. JP Morgan Chase is a leader in investment banking, financial services for consumers, small business and commercial banking, financial transaction processing, asset management, and private equity.

The Situation

After JP Morgan Chase acquired The Bear Stearns Companies Inc., the merger involved consolidating office space and personnel. The company chose three moving firms to participate in the massive consolidation; UMC Moving was selected as one of the movers. UMC relocated 4 offices: 277 Park Ave., 270 Park Ave., 1 Chase Manhattan Plaza, and 237 Park Avenue to 383 Madison Avenue. The multi-phased project encompassed about 900 personnel, executive office furniture, and contents of many file rooms.

The Challenges

UMC faced time constraints with this detailed, multi-faceted relocation. For instance, to not disrupt workflow, UMC relocated the offices of 277 Park Avenue with 400 people to 383 Madison Avenue over a period of one night. The dedicated staff of 50 men and 6 vans started at 6:00 p.m. on a Friday night and worked through to 6:00 a.m. on Saturday morning. A fresh crew arrived on Saturday morning for cleanup, unpacking, and setting up. On Monday morning, JP Morgan Chase employees arrived at their new offices and started the workday without any disruptions. Another challenge for UMC was managing the JP Morgan Chase move while other major jobs were underway, including services for the Board of Elections in the City of New and Marsh & McLennan Companies.

The Results

UMC never broke stride with its workflow, and due to its experience and number of professionals on staff, the job was completed successfully. Dan Unti and Jorge Wheeler managed the relocation successfully. UMC's relationship with JP Morgan Chase appears to be a long-term partnership.

UMC Relocates Historical Memorabilia and Antiques Safely and Quickly for the Estate of Patricia Lawford

The Move: The Estate of Patricia Lawford

The extensive estate of Patricia Lawford, former wife of Peter Lawford and sister of former President John F. Kennedy, included valuable antiques, memorabilia, and family furnishings of a duplex apartment at One Sutton Place South, Manhattan, as well as a 10,000-square-foot estate in Southampton, Long Island.

The Details

Appraised in excess of \$8 million by a reputable auction house, the assets needed to be packed and shipped to Maryland, Virginia, California, Massachusetts, and into storage within 10 days. UMC is primarily known for relocating national and regional businesses; however, The Park Agency (formerly the Kennedy Foundation) which was in charge of the move, already established a relationship with UMC and hired the movers to disperse the family possessions.

The Challenges



The estate encompassed expensive and priceless items, including framed photographs of her brothers, President Kennedy, Senator Robert Kennedy, and Senator Edward Kennedy, and framed letters from their father, Ambassador Joseph P. Kennedy. The estate also involved high-end furnishings and antiques. The value of everything was significant, and security was an issue. Experts needed to assess and inventory every item and then oversee the packing and wrapping of the contents; these steps alone required several days' work. With time constraints, the Southampton estate and the Sutton Place duplex needed to be packed simultaneously. In fact, UMC's packers stayed out at the Southampton location for an entire week due to the combination of delicate items and sheer value of the estate.

The Results

UMC provided experienced inventory and packing services and delivered every piece to the correct location. The relocation required two tractor-trailers and three vans over a one-week period.



Recent Moves

Experience, dedication, and superior project management sets UMC Moving apart as a premier commercial mover. The dedicated team of professionals works hard to ensure the relocation runs smoothly, is completed on time, and stays on budget. For more than 15 years, the extensive list of repeat customers is a testament to UMC's quality service.

- **Board of Elections in the City of New York** – This year, UMC delivered voting machines for election purposes throughout the west side of Manhattan. The aggressive delivery schedule involved transporting 1,000 voting machines in three days for each election. UMC executed the ongoing schedule using nine vans and 40 men. Stan Ogelsby, Pat Carlson, and Sal Catalano managed the intensive project. The presidential election this past November required 12 vans and 80 men for six days.
- **WNYC New York Public Radio** – After 80 years at 1 Centre Street, Manhattan, WNYC, New York's public radio station, decided to relocate within the city to 160 Varick Street. Because broadcasts are ongoing, this job took five weekends and required four vans and 25 men to handle the transfer smoothly. Stan Ogelsby managed the project, which involved transporting priceless, one-of-a-kind recordings as well as office furniture and technology.
- **Kobrand Corp** – When this privately owned marketer, importer, and producer of fine wines and spirits moved from its offices at 134 E. 40 Street in Midtown Manhattan, to 1 Manhattanville Road in Purchase, New York, the need for a smooth transition was important. After an extensive review of moving contractors, Kobrand chose UMC to relocate files, wines, antiques, and office furniture from its home since 1964, to its new office complex location. Maurice Ingram and Dan Unti managed the project successfully.
- **Rockefeller & Co., Inc.** – Providing advice and investment returns to a varied clientele of individuals, families, offices, endowments, and institutions in the United States and around the world, Rockefeller & Co. chose UMC to move its offices from 30 Rockefeller Plaza to 10 Rockefeller Plaza and to offices in Stamford, Connecticut. The extensive relocation required three tractor-trailers, four vans, and 28 men to move executive furniture, technology, and file cabinets. Maurice Ingram and Stan Ogelsby managed the relocation.
- **GFI Group Inc.** – Moving from 100 Wall Street to a larger space at 55 Water Street in Manhattan, GFI Group, a competitive inter-dealer brokerage services firm, was not only moving valuable office equipment but also relocating 700 employees. Over a two-month period, Pat Carlson managed the move, which utilized four vans and 33 men to relocate the company's office contents and heavy technology, including approximately 1,000 flat screens. Additionally, UMC warehoused 15 truckloads of surplus furniture.
- **Union Local 1199** – When Union Local 1199 decided to relocate from Uniondale to Hicksville, Long Island, UMC was chosen to move furniture, technology, and office contents. UMC performed the relocation with three tractor-trailers, two vans, and 30 men. Today, UMC handles all of Local 1199's relocation services.

What some of our valued clients are saying...

"From our initial contact with Fergal O'Connor and our meeting with you to discuss our relocation needs, the service was nothing less than flawless and professional. You have a stellar team and all have been nothing short of wonderful and accommodating during both moves. We look forward to working with your firm on our continued moves out of 30 Rockefeller Plaza and future relocations to Long Island and Connecticut sites.

*Sincerely,
Kathleen M. English, Director of Office Services
Rockefeller & Co., Inc.*

"We performed an extensive review of moving contractors to handle the relocation of our Corporate Facility. Since Kobrand had been at 134 E. 40th Street since 1964, there was substantial filing, wines, and office furniture that required special attention in packing and handling. From the outset, you were confident that your company could handle it. On Monday morning, when I saw the convoy of tractor-trailers and moving vans appear and the loading sequences begin – I knew we had chosen the right company. I owe this success to your personal attention to our relocation as well as your Project Manager Dan Unti and Project Forman Maurice Ingram. I look forward to working with you on Phase 2 and 3 of our relocation."

*Sincerely,
Paul Lenhart, Corporate Facility Manager
Kobrand Corp*

fAQs

Q: When is a good time to move?

A: Now is a great time for companies to look for new space. Due to the economic situation, the office market is soft, and cost savings are available.

Q: What services does UMC offer that sets you apart from the competition?

A: UMC's proven record of successful moves and archive storage is proven and continues to grow. We are a multi-dimensional business, providing a range of services. While companies often ask about storage options after a move is complete, we are quick to explain these are viable options upfront.

Q: Where can UMC move businesses?

A: UMC can move anywhere within the 48 state authorities. On a daily basis, we focus on the tri-state area, which includes Long Island and Connecticut.

UMC Services:

- Office moves
- Industrial and plant relocations
- Breakdown and reassemble of cubicles and modular furniture
- New furniture receiving, warehousing, delivery, and setup
- Business and archive retention
- Barcoded record retention and retrieval services
- Warehousing surplus furniture and technology
- New product distribution services
- Packing and crating artwork for warehouses
- Furniture storage



For inquiries, please send an email: info@umcmoving.com or visit the Web site: www.umcmoving.com

UMC Moving Co., Inc.
1255 Willoughby Avenue
Brooklyn, New York 11237
Phone: 718 628 4477
Fax 718 628 4955
www.umcmoving.com